



The Challenge

Dr. Emons was in the process of opening the Santé Highbury Dental location and needed to work in close collaboration with an insurance advisor during the construction, furnishing and equipping process.

He also needed to make sure he had the proper amount of contents and liability insurance.

An associate recommended he speak with Robertson Hall Insurance about the Dental Office Protection Plus insurance solution from Intact Insurance and obtain a quote to compare it to his existing insurance.

About Dr. Emons

Dr. Emons graduated from Western Schulich School of Medicine and Dentistry in 2005 after which he continued his training with the Canadian Armed Forces as a Dental Officer. Upon retiring from active duty in 2011 he opened Sante Highbury Dental in London, Ontario.

The Solution

Barry Dodd from Robertson Hall Insurance met Dr. Emons onsite to review his building project and assisted him in obtaining the best coverage for his entire operation.

Robertson Hall walked Dr. Emons through an easy-to-use, one-page Insurance Application form and provided him with a comprehensive, comparative quote.

“Robertson Hall provided better insurance coverage with a 50% cost savings.”

Results

I had my financial planner and lawyer review the policy and they feel it is the best on the market for coverage and cost as it is a 'group rate' for dentists. For myself, I reduced my insurance from approximately \$4,000/yr to less than \$2,000.

About Santé Dental

Santé Highbury Dental Patient Care Coordinators are available to assist patients in understanding the details and nuances of their dental benefit plans. Their focus is to advise patients on the best use of dental benefits toward what is most important - to gain and maintain a beautiful, healthy smile that will last a lifetime.